

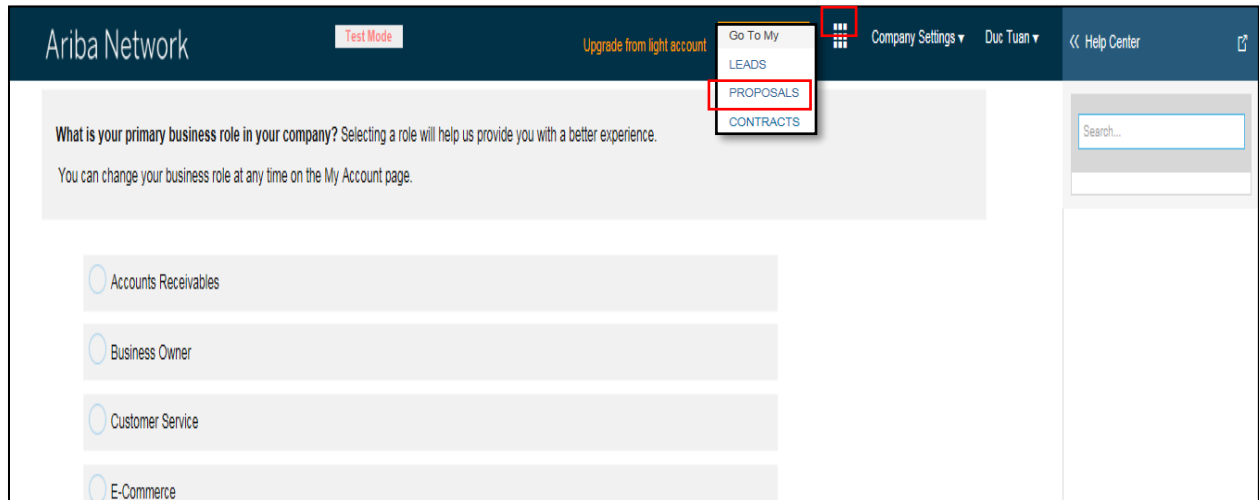
RESORTS WORLD AT SENTOSA PTE LTD

# Dutch Reverse Auction

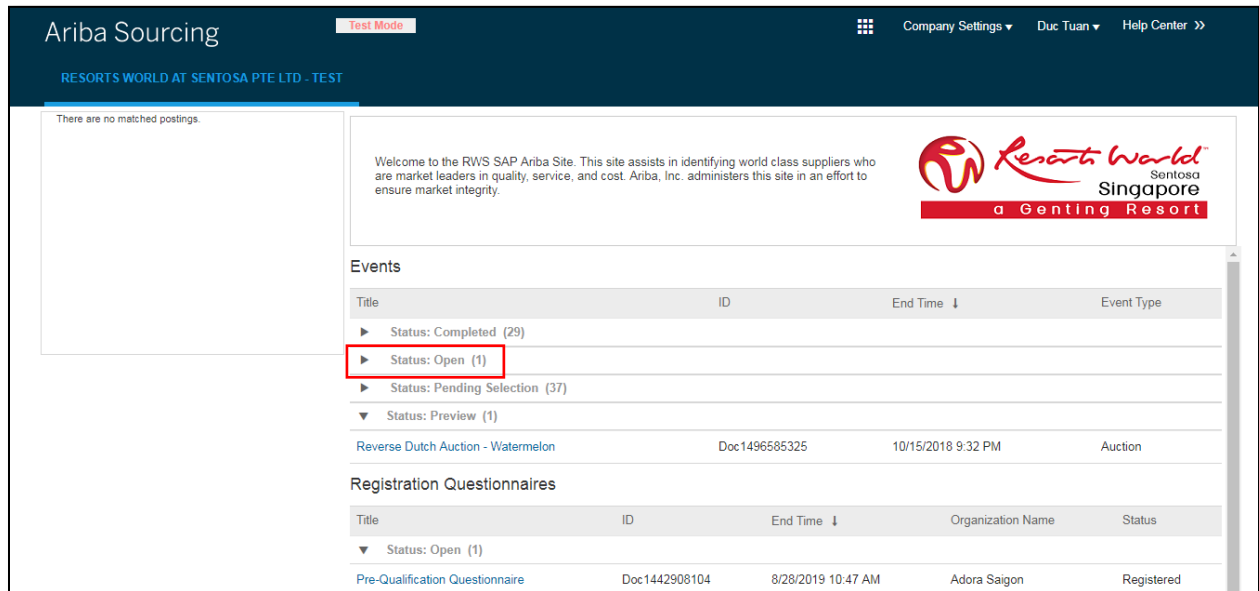
## 1. How to Participate in a Dutch Reverse Auction Event

URL: <https://supplier.ariba.com>

After logging in, participant navigates to the **Grid Icon** at the top and click on “Proposals”.



Event is visible with Status: Open/Preview, select the Reverse Auction event.



Participant will be able to view summary of event i.e. terms and condition and event overview.

Click on “Review Prerequisite”.

The screenshot shows the Ariba Sourcing interface. At the top, it says "Ariba Sourcing" and "Test Mode". There are navigation links for "Company Settings", "Duc Tuan", and "Help Center". Below the header, there's a breadcrumb trail: "< Go back to Resorts World at Sentosa Pte Ltd - TEST Dashboard". On the right, there's a "Desktop File Sync" button and a clock icon with "Time remaining in preview 00:00:07".

The main content area is titled "Event Details" and shows "Doc1496585325 - Reverse Dutch Auction - Watermelon". Below this, there's a yellow warning box with the text: "Review and respond to the prerequisites. Prerequisite questions must be answered before you can view event content or participate in the event. Some prerequisites may require the owner of the event to review and accept your responses before you can continue with the event. If you decline the terms of the prerequisites, you cannot view the event content or participate in this event." Below the warning box are three buttons: "Review Prerequisites" (highlighted with a red box), "Decline to Respond", and "Print Event Information".

On the left side, there's a "Checklist" with three items: "1. Review Event Details", "2. Review and Accept Prerequisites", and "3. Submit Bids". Below the checklist is the "Event Overview and Timing Rules" section, which includes details like "Owner: Hospitality FNB Buyer 1", "Currency: Singapore Dollar", "Event Type: Dutch Auction", "Commodity: Banquet and catering services 901016", "Regions: RWSPL RESORTS WORLD AT SENTOSA PL", "Publish time: 10/15/2018 9:29 PM", "Bidding start time: 10/15/2018 9:32 PM", "Response end time: 10/15/2018 9:52 PM", "Running time for the first lot: 10 Minutes", "Time between lot closing: 10 Minutes", and "Bid adjustment interval: 1 Minutes".

Accept the terms of this agreement and click on “OK”.

The screenshot shows a legal agreement dialog box. It contains several paragraphs of text, including:

- (c) to treat as confidential, all information (including without limitation the contents) which comes into your or their possession pursuant to or as a result of accessing this Web Site and/or participating in this e-bidding (the "RWS Confidential Information");
- (b) to only make copies of the RWS Confidential Information to the extent strictly necessary for the purpose of participating in this e-bidding;
- (c) not to, directly or indirectly, disclose any or all of the RWS Confidential Information to any third-party;
- (d) not to utilize or in any other manner whatsoever, either wholly or partly, use directly or indirectly the RWS Confidential Information for purposes other than the purpose of this e-bidding;

24. Without the prior written approval of RWS, you will not discuss your participation in this e-bidding with any branch of the media (including, without limitation, the posting of any information thereof on the internet) or with any third party nor will they furnish the RWS Confidential Information or any confidential information relating to RWS to any media entity (including, without limitation, the posting of any information thereof on the internet) or third party.

25. The disclosure of the RWS Confidential Information does not confer upon you any rights (including, without limitation, ownership and intellectual property licences) to the RWS Confidential Information.

Acceptance of Quotation

26. RWS shall be under no obligation to accept the lowest or any quotation. RWS shall not enter into any correspondence regarding the reasons for non-acceptance of a quotation, or RWS' decision in respect of all matters of award, disqualification, reverse auction or bid and/or in the event of any Web Site or event malfunction or failure.

27. RWS reserves the right of accepting such portion of each quotation as RWS may decide.

28. RWS will issue a letter of appointment or a purchase order (whichever applicable) accepting the quotation or part of the quotation of a successful bidder. The issuance of the letter of appointment or purchase order shall create a binding contract between RWS and the bidder. The letter of appointment or purchase order will either be handed to or posted to the successful bidder's address as given in its quotation and such handing or posting shall be deemed good service of such notice to the bidder. The awarding will not be posted on the Web Site.

29. RWS reserves all rights to modify / cancel any invitation to bid at our own discretion, even after a bid has been submitted.

30. RWS reserves the sole right and discretion to select the applicants for award / contracting consideration.

"

At the bottom, there are two radio buttons: "I accept the terms of this agreement." (which is selected) and "I do not accept the terms of this agreement." Below the radio buttons are "OK" and "Cancel" buttons.

Click on “Select Lots” to select the lot/line item that the participant will be bidding.

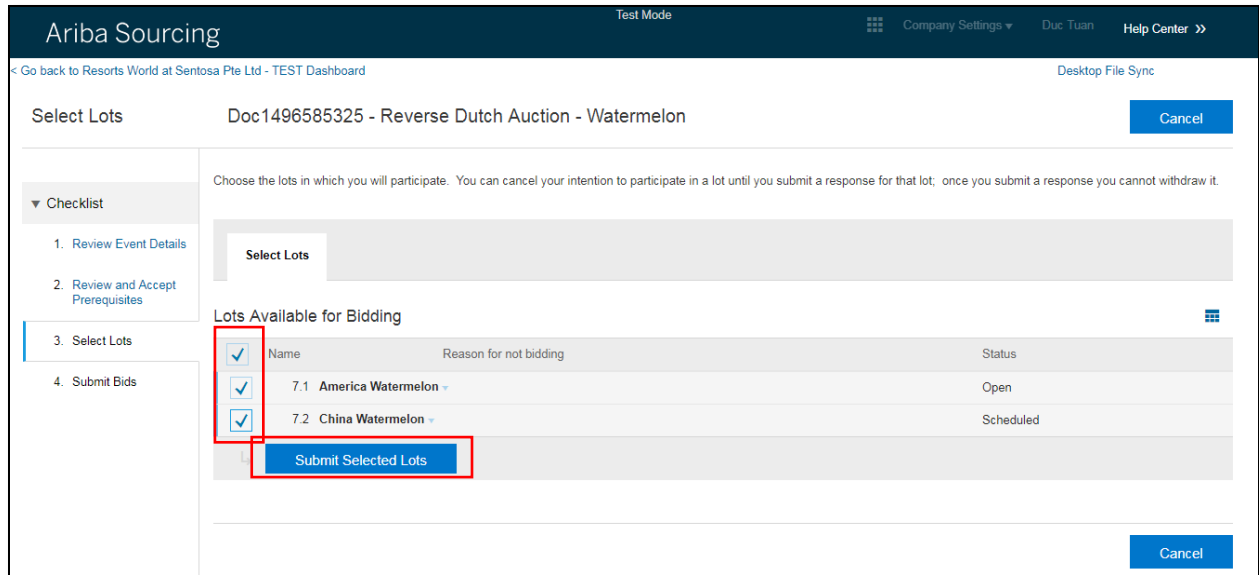
The screenshot shows the 'Event Details' page for 'Doc1496585325 - Reverse Dutch Auction - Watermelon'. At the top, there are buttons for 'Review Prerequisites', 'Select Lots' (highlighted with a red box), and 'Print Event Information'. Below this, the 'PO Terms and Conditions' section is visible, listing three items: 'Please check and read through the Standard Product PO Terms & Conditions', 'Please check and read through the Standard Service PO Terms & Conditions', and 'Do you agree with our PO Terms and Conditions?'. The 'Event Overview and Timing Rules' section shows details like 'Owner: Hospitality FNB Buyer 1', 'Event Type: Dutch Auction', 'Currency: Singapore Dollar', 'Commodity: Banquet and catering services 901016', and 'Regions: RWSPL RESORTS WORLD AT SENTOSA PL'. A checklist on the left includes '1. Review Event Details', '2. Review and Accept Prerequisites', '3. Select Lots', and '4. Submit Bids'.

Check on the boxes for the lots/line that that the participant will be participating in.

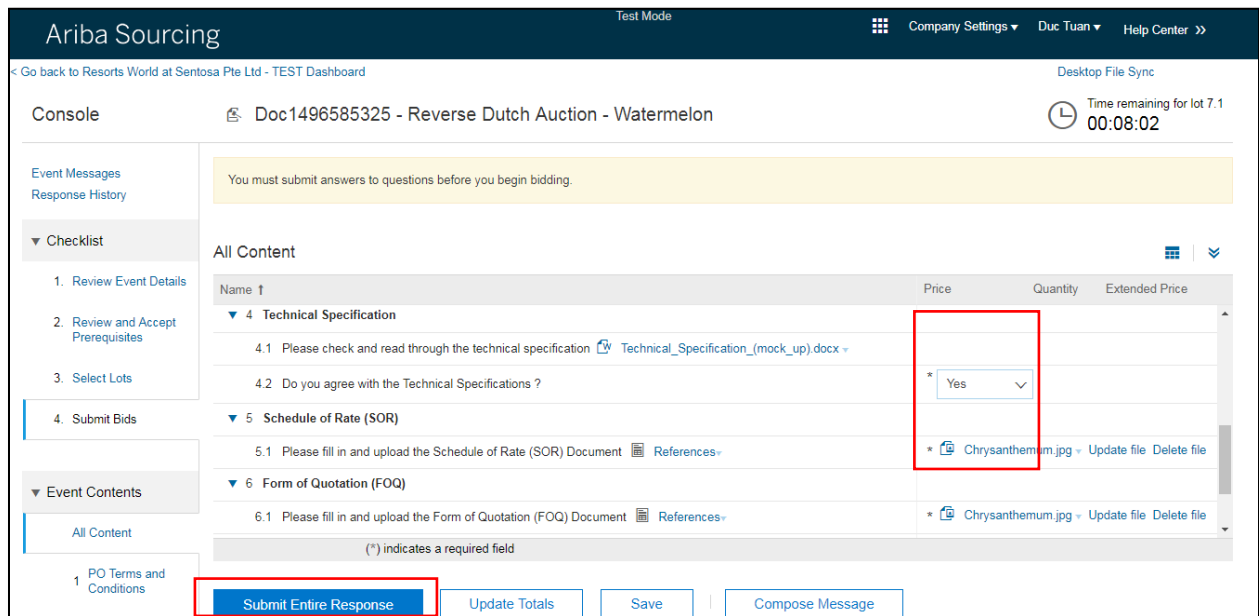
**Note: A reason will have to be provided if the participant decides not to bid for any lot/line by leaving the checkboxes unchecked, else he/she will not be able to proceed.**

The screenshot shows the 'Select Lots' page for the same event. A table titled 'Lots Available for Bidding' is displayed. The table has columns for 'Name', 'Reason for not bidding', and 'Status'. Two rows are visible: '7.1 America Watermelon' and '7.2 China Watermelon'. Both rows have their checkboxes unchecked and the 'Reason for not bidding' dropdown set to '(no value)'. A dropdown menu is open for the 'Reason for not bidding' column, showing a list of reasons: '(no value)', 'We don't carry a compatible part/material', 'We don't supply at the requested quantity', 'Discontinued Item', 'We are currently at full capacity', 'Missing information / not enough information provided', and 'Other'. A 'Submit Selected Lots' button is at the bottom of the table, and a 'Cancel' button is at the top right.

Select the participating lots and click on “Submit Selected Lots”.



Participants will have to fill up their responses for the technical questions before they can proceed with the auction. Click on” Submit Entire Response”.



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Click on “Go To Lot Bidding”.

The screenshot shows the Ariba Sourcing interface for a Reverse Dutch Auction. A green notification bar at the top states: "Your response has been submitted. Click Go To Lot Bidding to switch to the lot bidding view." A blue button labeled "Go To Lot Bidding" is highlighted with a red box. Below the notification, a table lists the auction items:

Name	Price	Quantity	Extended Price
<b>5 Schedule of Rate (SOR)</b>			
5.1 Please fill in and upload the Schedule of Rate (SOR) Document	References-	Chrysanthemum.jpg	Update file Delete file
<b>6 Form of Quotation (FOQ)</b>			
6.1 Please fill in and upload the Form of Quotation (FOQ) Document	References-	Chrysanthemum.jpg	Update file Delete file
<b>7 Pricing</b>			
			\$165,750.00 SGD

Participant may now proceed with the auction.

The screenshot shows the details for lot 7.1, "America Watermelon". The current price is \$181,500.00 SGD. The quantity is 500 Each, and the extended price is \$90,750.00 SGD. The time until the next adjustment is 00:00:27. There are buttons for "Submit Acceptance", "Update Totals", "Save", and "Compose Message". A "Bid History" table is shown below, which is currently empty with the message "No items".

Auction ends when one bidder submit his/her bid acceptance or when the bid reaches the ceiling price with no bid acceptance from any bidder.

The screenshot shows the details for lot 7.1, "America Watermelon", after a bid acceptance. The current price has increased to \$199,650.00 SGD. The quantity remains 500 Each, and the extended price is now \$99,825.00 SGD. The time until the next adjustment is 00:00:21. The "Submit Acceptance" button is highlighted in blue. The "Bid History" table remains empty with the message "No items".